



Capability Statement

The Randall Group, LLC.

Providing Expert Business Development, Consulting & Marketing Services

Monica M. Randall, MBA
CEO & Founder

State of Maryland - MBE/DBE & SBR
Woman-Owned Small Business
Small Disadvantaged Business(SDB)

1300 I Street, NW Suite 400E
Washington, DC 20005
E-mail: info@therandallgrp.com
Website: www.therandallgrp.com
Office: (410)340-0740

DUNS Number: 969054530
Cage Code: 6KW67

Core Competencies:

The Randall Group's team of professionals assist businesses with the development and implementation of appropriate and effective substantive strategies that can move their company forward. We offer the highest level of professional guidance, a great deal of persistence, and real results. The results-oriented business development, consulting, marketing and training services create solid business strategies & techniques which translate into an increased customer base and an improved bottom line for businesses of all sizes. Our specialty is federal and state certifications, business assessments, creation of strategic mentor protege & joint ventures as well as contract management services. We also provide extensive capture management services, which includes market research that will identify market segmentation, a firm's market environment, and effective strategies and techniques for operating within various government sectors in order to obtain federal and state contracts.

NAICS Codes:

- 541613 - Marketing Consulting Services
- 541618 - Other Management Consulting Services
- 541611 - Administrative Management & General Management Consulting Services
- 541690 - Other Scientific & Technical Consulting Services
- 541990 - All other Professional, Scientific, & Technical Services
- 561311 - Employment Placement Agencies
- 561410 - Document Preparation Services
- 561499 - All other Business Support Services
- 611430 - Professional & Management Development Training

Services & Training

Expert Consulting Services: One-on-One / Executive Team /Marketing Team

Federal & State Certifications & Marketing Training Workshops:

- 8(a), Hubzone, Veteran & WOSB&EDWOSB
- Effectively Marketing to the Federal Government & Commercial Sector
- How to create a Marketing Plan or Business Plan
- SBA Surety Bond Program
- How to create an SBA 8(a) Mentor Protege or Joint Venture Relationship

Federal & State Certification Services:

- 8(a), HubZone, CBE/MBE/DBE/WBE/ACDBE
- Two-Year in Business Waiver Statements
- Preponderance of Evidence Statements

General Packaging Services:

- Mentor Protégé Package
- Joint Venture Package
- Marketing Plan Creation
- Business Plan Creation & SBA's 1010c
- SBA Change of Ownership
- Loan Packaging Assistance
- 8(a) Annual Review Services

GSA Schedule Services:

- Assistance to get on a GSA Schedule to sell your commercial product & services

Contract Management Services:

Review Non Disclosure, Subcontracts, Consulting, & Teaming Agreements

Serve as the point of contact for customers on contractual matters. Act as contractual "middleman" between company employees & customers, ensuring timely review & approval /reconciliation of variations.

Direct Hire Services:

Our team of professionals can assist your business with their direct hire staffing needs. Our process allows us to deliver a tailored recruiting solution specific to your needs. We have over 15 years of recruiting experience in the business. We partner with commercial and government contractors who serve a variety of industries. TRG recognizes your challenges of proposal recruiting, task award recruiting and/or just recruiting in general with limited resources and budgets. Let us help your firm with your next hiring encounters.

Marketing Development Services:

- PowerPoint for Bid presentations
- Website & Social Media Content Develop.
- Extensive Market Research Services
- Effective Branding Assistance & Logos
- Newsletter & Capability Statement Creation

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Direct Hire Capability Statement

Direct Hire Core Competencies

We are a team of professionals who assist businesses with their direct hire staffing needs. Our process allows us to deliver a tailored recruiting solution specific to your needs. We have over 15 years of recruiting experience in the business. We partner with commercial and government contractors who serve a variety of industries. We recognize challenges of proposal recruiting, task award recruiting or just recruiting in general with limited resources and budgets. Let us help you with your next hiring encounters.

Mission:

Staffing is the heart of an organization. In order to be successful a business must have the right people in the correct positions. Let us be your staffing firm of choice by helping your business and people achieve their goals. We are dedicated to helping you find the most qualified candidates for your easy or hard to fill positions. We will make sure the candidates are prescreened and evaluate skills to make your business has the most qualified candidates for all your positions. This will save your business time and money in the long run. We will also negotiate the best salary on your behalf. Who knows maybe we will find the Purple Union for your position that everyone is looking for?

Below lists a wide-range of professionals with various skill-sets we can place within your organization:

*Healthcare Labor Legal Administrative Finance Hospitality Marketing
IT and Technology*